WHOLE NUMBER 18,467

RICHMOND, VA., TUESDAY, DECEMBER 13, 1910.

PRICE TWO CENTS.

BUSINESS PEOPLE THRILLED BY TALK

Hugh Chalmers Tells Them About Principles of Success.

CHAMBER HOLDS GREAT MEETING

Permanent Exhibit of Manufacturers Warmly Indorsed-Governor Mann Urges Railroad to Urbanna-Mayor Pleads for National Highway to Washington.

SOME MAXIMS BY AN EXPERT

"I don't believe may man or any corporation ever paid too high a price for brains."

ing plus getting the order signed."

"The hardest thing on this enry' to find is yesterday's newspaper. If you don't believe it, try to find one. "Advertising is common sense plus printer's ink."

"Every man reads the first two lines of every advertisement he re-ceives. If he doesn't read more don't blame him—blame yourself.'

rs, of Detroit, last night delivered nderfully practical and efficient ad as in the Jefferson auditorium in the Jefferson auditorium the Principles of Business Suc-Business Manager Dabney de-the gathering as the most suc-in the history of the Chamber timerce.

es State, and requested help in the stitle of building a line of rall-between West Point and Urbanna this idea Mayor Richardson gave y approval and added an argu-

Dabuey Prnised.

For the same reason he said that a city must be advertised. And in this connection he paid particular attention to the work done by Business Manager W. T. Dabney in securing conventions for Richmond. This has been so successfully managed that his own city of Detroit is, he said, becoming jealous For instance, last summer, in Louisville, Mr. Dabney had addressed a convention when the pins were already set for going elsewhere, and came within seven votes of landing a meeting which he never expected to get. he never expected to get.

The project for a permanent exhibit

The project for a permanent exhibit of manifacturing products was received with a great deal of interest. It was presented in a report from the committee on business enterprises, read by Chairman T. M. Carrington. The report calls attention at length to the manifold advantages of Richmond as a manufacturing centre and to its excellent facilities for distribution. He praised the class of mechanics to be found here and had something to say for the satisfactory nature of the negro labor.

Exhibit Elsewhere.

Mr. Dabney followed Mr. Carrington, telling of an exhibit he has recently seen at Chattanooga. There a four. story building is used, and the place is pointed to as one of the show places of the city. When a visitor shows any especial interest in anything in the display, the manufacturer is put in touch with him. Then the visitor goes home and talks about what Chattanooga makes,

goes home and talks about what Chattanooga makes.

Not only for the stranger, but for the home citizen, said Mr. Dabney, the exhibit would prove a revelation. He told how a Richmond man, recently in need of some product, sent to Cincinnati, being much aggrieved by the delay. Some time later he found that this article was manufactured within half a block of his place of business hore.

here.

If a State fair is a good place to advertise, asked Mr. Dabney, how much better would be a permanent institution of this sort, where the people can see the exhibits while their attention is not distracted by other things? He concluded by saying that the chamber has the offer of a building for the purpose.

REBELS SURRENDER

Revolting Marines Turn Cohras Island
Over to Government.

Illo Janetro, December 12.—The revolting marines on Cobras Island formally surrendered to-day, and tressing overnment troops occupied the harracks.

government troops occupied the lear-fracks.

Upon the order of the government, the cruiser Barroso and the scouting ship Rio Grande Do Sal quitted the harbor to-day for a destination not announced. It is said, however, that the scout ship proceeded for Santos.

The Rio Grande Do Sal was the only vessel which took part in the muting which began Friday night and continued until the robels were dislodged from the barracks on Cobras Island. When the government troops occupied the island they met with no resistance. The few mutinous marines remaining there promptly surrendered. The robels gave up the fight when their ammunition was exhausted, and their appeals to the battleships Minas Geraes and Sao Paulo for supportmet which no response.

It is thought that about 200 robels were killed and that twenty citizens were injured fatally during the ship's hembardment of the city. The material damage to the city was not great.

Late to-day the other vessels of the fleet, with the exception of the Dreadnoughts Minas Geraes and Sao Paulo put to sea under sealed orders and with government officers in command. It is reported that the breech blocks, of

SUSPECT TALKS FREELY

Admits Quarrel, but Denies Murder of

Admits Quarret, but Denies Murder of Four People.

Kansas Clty, Mo. December 12.—John Fengle, held as a suspect for the murder of Mrs. Emeline Bernhard, her son. George: Thomas Morgan and James Graves, whose bodies were found at the Bernhard farm, in Kansas, twenty miles south of here, last Sautrday, talked freely to-day, telling of having had trouble with Mrs. Bernhard and her son, but denied he was guilty of the murder.

He said they had quarrete because the said they had quarrete because dience. The question of entertainment

PASSENGERS TAKEN OFF

ATLANTA HEADQUARTERS

Reorganization of Postal in the South

MEDAL FOR SNYDER

is not distracted by other things? He concluded by saying that the chamber has the offer of a building for the purpose.

After refreshments had been served and a resolution of thanks to Mr. Chalmers, including a motion to have his speech printed, was adopted, Governor Mann was called on.

Railroad Needed, He told of the work in Virginia in (Continued on Third Page.)

(Continued on Third Page.)

Charlton Case Passes Out of Hands of State Department.

Washington, D. C., December 12.—
The State Department has issued to the Italian ambassador the warrant of the Italian ambassador the surrender of Porter Charlton, charged with the murder of his wife at Lake Como. The case now has passed out of the hands of the State Department for the time being at least, and its final adjudication depends upon the result of the habeas copyus proceedings instituted in New Jersey.

SUGAR-COATING BRIBERY CHARGE NOT FOR STUBBS IS NOT SUSTAINED

Uses Words With Edge Senate Subcommittee On in Attack on Railroads.

HIS ADDRESS SENSATIONAL

creased Freight Rates Is in Violation of Sherman Anti-Trust Law, Inasmuch as Railroads Are in Agree-

Chicago, December 12,-Governor W. in a state. He declared that "the advanced freight decided unanimously to-day that the

and are therefore clearly in violation of the Sherman anti-trust law," and were unjustifiable.

The speaker condemned the judge who fines corporations for violations of law and "discharges the officers who get the way of the speaker to be supported by the state of the same of the s

the murder.

He said they had quarreled because Morgan was hunting on the Feagle farm, and then again over a boundary line. He maintains, however, that after the second quarrel he left the Bernhard farm and went home. At 5:30 oclock Wednesday afternoon he says he heard screams coming from the direction of the Bernhard home. Late to-day inspector Boyle, of the Kansas City, Kan., police force, took an impression of the summer. We workly of depreciation of the analysis of the same to sugarcoat words and found out sentences to please the audience. The question of entertainment is not a matter of deep concern to me at this time. It is my purpose and hope to present in a plain, business—like way, facts and conditions that may be worthy of your careful conscientious and serious consideration.

Must Meet Problems.

"In the evolution of government every generation has had its own responsibilities to hear, its own work

Reorganization of Postal in the South

Atlanta, Ga. December 12.—In conformity with a plan of reorganization of the Postal Telegraph Company in the South, Atlanta, on January 1, will be made general headquarters for all the territory from Virginia to Louisiana, according to announcement made in the south of the Sout

"The Northern Securities Company which was organized to consolidate the Great Northern, Northern Pacific and Burlington Railways, all competing lines, was declared illegal by the Federal Supreme Court. James J. Hill, J. Pierpont Morgan and their associates proved themselves to be above the law and higher than the courts as present the suprementation of the suprementation and the firmingham as a reward for his heroism in resculing a seaman who had fallen overboard in Hampton Reads to be placed in a class of extraordinary heroism. With all his clothes on and in a biting temperature, Snyder dived in the water and resculed Seaman C. H. Kephart. Snyder is twenty-eight years old and halls from South Bethlohem, Pa.

WARRANT ISSIFF

Tharitop **

WARRANT ISSIFF*

Tharitop **

WARRANT ISSIFF*

Tharitop **

The railroad is a government agency, all compensation, all compensation in railroad rates thoughout the Northwestern States by indirectly doing what the Supreme Court had decided was unlawful for the Northwestern States by indirectly doing what the Supreme Court had decided was unlawful for the Northwestern States by indirectly doing what the Supreme Court had decided was unlawful for the Northwestern States by indirectly doing what the Supreme Court had decided was unlawful for the Northwestern States by indirectly doing what the Supreme Court had decided was unlawful for the Northwestern States by indirectly doing what the Supreme Court had decided was unlawful for the Northwestern States by indirectly doing what the Supreme Court had decided was unlawful for the Northwestern States by indirectly doing what the Supreme Court had decided was unlawful for the Northwestern States by indirectly doing what the Supreme Court had decided was unlawful for the Northwestern States by indirectly doing what the Supreme Court had decided was unlawful for the Northwestern States by indirectly doing what the Supreme Court had decided was unlawful for the Northwestern States by indirectly doing what the Supreme Court had decided was unlawful for the Northwestern States by indirectly doing what the Supreme Court had decided was unlawful for the Northwestern States by indirectly doing what the Supreme Court had decided was unlawful for the Northwestern States by indirectly doing what the Supreme Court had decided was unlawful for the Northwestern States by indirectly doing what the Supreme Court James

Gives Lorimer, of Illinois, Clean Bill

DECISION IS UNANIMOUS

He Claims That Demand for In- Can Find No Testimony Which Tends to Prove Any of the Charges Against Man Whose Election Was Followed by Legislative Sensa-

Washington, December 12 .- The sub committee of the Senate, which has been investigating the charges of brib trusts at a banquet of the Illinois ery in connection with the election of

testimony does not prove any charges made.

The committee took up the in its entirety at an executive it canvased the testimony, the cyldenes and the argume-

To be consuls-Marion Letcher, of Georgis, at Chihuahua, Mexico; Hun-ter Sharp, of North Carolina, at Bel-

lle, Fla.
To be register of the land office at Gainesville, Fla., Henry S. Chubb, of

Open Violation.

The speaker said that the methods employed by the glant masters of finance who have destroyed the natural laws of supply and demand throughout the nation are in open and flagrant violation of the Sherman anti-trust laws, the plain provisions of our Federal Constitution, the common laws of earl Constitution, the common laws of eur land, and all moral obligations

Tariff Fight Begins. Washington, D. C., December 12.— The start of the fight for a permanent tariff commission began in the ent tariff commission began in the Senate to-day, when Senator Beveridge asked what action the Finance Committee proposed to take upon his tariff commission bill. Whether the fight develops will depend upon the action of the Finance Committee, of which Senator Aldrich is chairman. The latter which is proposed to the property to Senator Berties and in reply to Senator Berties and the senator in the se ter stated, in reply to Senator Bev-eridge's question, that the committee will report out a tariff commission bill will report out a tarin commission bill satisfactory to Mr. Beverldge while the latter and Senator Aldrich are still Upon this assurance, the Indiana Senator did not press the commission issue further.

Democrat Appointed.
Washington, D. C., December 12.—
Robert J. Speer, of Macon, Ga., private secretary to Representative Bartlett, of Georgia, was to-day appointed a \$100se committee stenographer at \$5.00 a year, succeeding H. F. Dodge, who resigned. He is the second Democrat appointed to the stenographic staff of the House by Speaker Cannon.

Sometimes High, Sometimes Low

Whisperings and Shrickings of W. J. Smith's Voice Figure in Contest for Estate.

Fulton, Mo., December 12.—Peculiarities in the voice of the late Hugh Smith, of Callaway county, figure largely in proceedings instituted by W. J. Smith, of Uvuchburg, Va., to establish his claim to the Hugh Smith estate, valued at \$10,000. Hugh Smith's voice was peculiar, One minute his words were spoken in a whisper and the next in a piereing shrick. When W. J. Smith, who says he is a nephew of the late Hugh Smith, presented his claims in Circuit Court to-day, his voice, which also is alternating in pitch, was one of the points advanced to establish his claim.

THE NEW CHIEF JUSTICE



BRITISH POLLING WIFE IS CHARGED IS MONOTONOUS

With Bullet in His .

Head.

Discharged Accidentally in Tussle.

Returns Show Government and Wealthy Club Man in Hospital Unionists Still Running Neck and Neck,

NO DECIDED MOVEMENT THEIR STORIES DIFFER

To-Day's Pollings Will Indicate Woman Alleges That Gun Was Results in Scotland and

out of \$70. The positions of the parties to-night follow;
Government coalition—Liberals, 191;
Laborites, \$5; Nationalists, 56; Independent Nationalists, 7; total, 289.
Opposition—Unionists, 229.
Lancashire, by increased Unionist and decreased Liberal majorities, is displaying a consistent tendency in favor of Unionism, while the county districts contiguous to London are following the lead of the capital in favor of the Liberals. Thus the Right Hon.
Lewis Harcourt retains his seat for Rossendale, with a greatly reduced

Mystery Surrounds Death of Young Widow.
Winchester, Ky., December 12.—Asphyxlated either by accident or by the design of herself or some other person, the body of Mrs. Melyie Stuart, a widow twenty-eight years old, of Georgetown, Ky., was found in a hotel room here to-day. Rodney Brookshire, of Wichester, one of three con-

the design with the body of Mrs. Melvie Stuart person, the body of Mrs. Melvie Stuart person, the body of Mrs. Melvie Stuart person, the body of Mrs. Melvie Stuart person in a decided to make the mountement made to night.

Southern Society, according nouncement made to night.

Han Is Removed.

St. Petersburg. December 12.—An imperial order has been published confirming a resolution recently adopted other two are O. E. Arnoll, of Chi. Chinter permitting Jewish mer chants of the first guild to reside in the city, and province of Maxenw.

Senators chied.

Senators chied when he resumed his place his eyes were brimming with tears. He dismorphism of the case further emotion when, on the dismorphism of the case further emotion when, on the dismorphism of the case further emotion when, on the dismorphism of the case further emotion when, on the dismorphism of the case further emotion when, on the dismorphism of the case further emotion when, or the dismorphism of the case further emotion when, or the dismorphism of the case further emotion when, or the dismorphism of the case further emotion when, or the dismorphism of the case further emotion when, or the dismorphism of the case further emotion when, or the dismorphism of the case further emotion when, or the dismorphism of the case further emotion when, or the dismorphism of the case further emotion when, or the dismorphism of the case further emotion when, or the dismorphism of the case further emotion when, or the dismorphism of the case further emotion when, or the dismorphism of the case further emotion when, or the dismorphism of the case further emotion when, or the dismorphism of the case further emotion when, or the dismorphism of the case further emotion when, or the dismorphism of the case further emotion when, or the dismorphism of the dismorphism of the case further emotion when, or the dismorphism of the case further emotion when or the dismorphism of the dism

SENATE TAKES SPEEDY ACTION ON NOMINATION

With NoDissenting Vote White Is Confirmed as Chief Justice.

NOT KEFERRED TO COMMITTEE

As Nominee Had Served in Senate, No Reference Was Necessary-Action Not Taken on Remainder of Slate, but No Opposition Is Apparent.

ion of Edward Douglas White, of United States Supreme Court, the high est judicial position in the govern nent. President Taft's promotion of Associate Justice White was received by the Senate shortly after it conened. It interrupted business to go into executive session to make the

ce. All were referred to Judiciary Committee.

For Commerce Court.
The nominations for the Commerc

a bullet in his head, and likely to die, and his beautiful young wife is locked up, charged with having shot him.

According to the policeman, the couple quarreled in their bedroom at 3;30 this morning, and Mrs. Clapp jumped out of bed, secured a pistol, and shot twice at her husband. One of the twice at her husband. One of the twice at her husband, where more morning and many morning and his place.

Bese, respectively, give blg Liberal voice, politings this far, show no very one politings this far, show no very decided enovement in either direction, except such as might be explained by local circumstances. To morrow's forty-two politings will include a number of the control of the cont